



## 20 Questions to Change Your Bottom-Line

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Cell Phone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

- 1) How many fall acres of cropland do you plant strictly for grain harvest? \_\_\_\_\_
- 2) How many fall acres of cropland do you plant strictly for hay/grazing? \_\_\_\_\_
- 3) How many fall acres of cropland do you plant for a combination of graze & harvest? \_\_\_\_\_
- 4) How many Spring/Summer acres do you plant strictly for grain harvest? \_\_\_\_\_
- 5) How many Spring/Summer acres do you plant strictly for hay/grazing? \_\_\_\_\_
- 6) How many acres of grass do you operate that could not be swathed and baled for hay? \_\_\_\_\_
- 7) How many acres of grass do you operate that could be baled if you choose to? \_\_\_\_\_
- 8) How many acres of Alfalfa do you operate? \_\_\_\_\_
- 9) How many Purebred Cows do you run? \_\_\_\_\_
- 10) How many Commercial Cows do you run? \_\_\_\_\_
- 11) Average number of purchased stockers you buy annually? \_\_\_\_\_
- 12) Normal time(s) of year you typically market raised calves. \_\_\_\_\_ and \_\_\_\_\_
- 13) Normal time(s) of year you typically market purchased cattle. \_\_\_\_\_
- 14) Do you typically establish a minimum "Floor Price" on cattle you plan to sell? \_\_\_\_\_
- 15) Do you currently have a Multiple-Peril Crop Insurance Policy for grain acres? \_\_\_\_\_
- 16) Do you currently have an Annual Forage Rainfall Index policy for planted pasture/hay acres? \_\_\_\_\_
- 17) Do you currently have a PRF (Pasture, Range and Forage) Rainfall Index Policy? \_\_\_\_\_
- 18) Do you currently have a Livestock Price Risk Protection Policy? \_\_\_\_\_
- 19) If livestock are stolen or destroyed by a natural disaster, are you protected? \_\_\_\_\_
- 20) What County FSA office do you keep your operations records at? \_\_\_\_\_ and \_\_\_\_\_